

## Message Text

UNCLASSIFIED

PAGE 01 CALI 00311 041415Z

15

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 000759

R 032050Z AUG 76  
FM AMCONSUL CALI  
TO USDOC WASHDC  
INFO AMEMBASSY BOGOTA  
SECSTATE WASHDC 1889

UNCLAS CALI 0311

E.O.11652: N/A  
TAGS: BEXP  
SUBJ: WTDR/FTI AGROCOL S.A.

REF: USDOC WASHDC 13057 AND CALI 0262

1. COLOMBIA      2. CNTRY CODE: 301    3. SER NO: 0126500
  4. AGROCOL, S.A. - IMP. DE MAQUINARIA AGRICOLA E INDUSTRIAL DE  
COLOMBIA AGROCOL S.A.
  - 4A. CODE:      4B. CODE: B      4C. CODE:
  5. APARTADO AEREO 4408& CARRERA 8 NO. 27-43
  6. CALI, VALLE, COLOMBIA
  7. ESTABL: 1961    8. EMPL: 111      9. SIZE: (19-X) LARGE
  10. REPUTATION: (22-X) EXCELLENT
  11. SELLS ITS MERCHANDISE IN WESTERN COLOMBIA
  12. RPT. DATE: 07/76
  - 13A. 35200/125 RET. AGT. IMP. OF FARM AND GARDEN MACHINERY AND ITS  
SPARE PARTS.
  14. CONTACT: GUSTAVO GRAMPP C.    TITLE: MGR.
  15. CABLE: AGROCOLSA      16. TELEX: "NA"
  17. TEL: 401091
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PAGE 02 CALI 00311 041415Z

18. FINANCIAL REFS: THE ROYAL BANK OF CANADA, CARRERA 3 NO.11-03&

FIRST NATIONAL CITY BANK, CALLE 11 NO. 3-50& BANCO DE BOGOTA,  
CARRERA 4 NO. 11-55, ALL OF CALI, VALLE, COLOMBIA, ALSO AMERICAN  
NATIONAL BANK, CHICAGO, ILLINOIS& CONTINENTAL ILLINOIS, CHICAGO,  
ILLINOIS& FIRST WISCONSIN, CHICAGO, ILLINOIS.

19. TRADE REFS: JOHN DEERE INTERCONTINENTAL LTD., 909 THIRD AVENUE,  
MOLINE, ILLINOIS& OPPENHEIMER INTERCONTINENTAL CORP., P.O. BOX 849,  
104 SOUTH LAWRENCE STREET, MOBILE, ALABAMA 36601.

20. FOREIGN FIRMS REPRESENTED: AGENCY REP. OF JOHN DEERE INTERCON-  
TINENTAL LTD., 909 THIRD AVENUE, MOLINE, ILLINOIS 61265, FOR AGRICUL-  
TURAL TRACTORS AND IMPLEMENTS, ACQUIRED 1961.

21. FIRM IS COMMONLY KNOWN AS AGROCOL, S.A. IT OPERATES UNDER THE  
COLOMBIAN BY-LAWS OF A STOCK-COMPANY. FIRMS IS ONE OF THE LEADING  
ONES IN ITS FIELD OF BUSINESS IN THIS AREA OF THE COUNTRY. FIRM ALSO  
OPERATES A SERVICING DEPARTMENT FOR THE EQUIPMENT SOLD. MANAGEMENT  
IS CONSIDERED HIGHLY EXPERIENCED AND FIRM IS WELL REGARDED IN LOCAL  
TRADE SOURCES. FIRM'S PAID-IN CAPITAL IS LISTED AS 3,3 MILLION AND  
SALES VOLUME AS 115 MILLION, BOTH IN COLOMBIAN PESOS. LOCAL BANKING  
INSTITUTIONS CONTACTED REPORT ENTIRE SATISFACTION WITH THIS FIRM IN  
GREDIT FACILITIES EXTENDED AND CHECKING ACCOUNT MANAGEMENT. CONSULATE  
RECOMMENDS THIS FIRM AS AN EXCELLENT TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: J. DE SOTO      APPROVED BY: J. KERR, JR.  
AT: U.S. CONSULATE CALI.  
KERR

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 03 AUG 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976CALI00311  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760300-1109  
**From:** CALI  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1976/newtext/t19760894/aaaadecl.tel  
**Line Count:** 88  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION ARA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 76 CALI 262  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** SmithRJ  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 23 FEB 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <23 FEB 2004 by ReddocGW>; APPROVED <25 JAN 2005 by SmithRJ>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTD/FTI AGROCOL S.A.  
**TAGS:** BEXP  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006